PRODUCT CATALOGUE

ESSENTIAL RESOURCES FOR EDUCATORS, TRAINERS & HR PROFESSIONALS
Learning Resources for Unlocking Potential,
Developing People, Enhancing Lives.

... EQUIP, ENABLE, EMPOWER
Lifeskills Resources Pte Ltd is your essential source for learning and development materials. We continually seek out proven, user-friendly and cost-effective resources designed for individuals, businesses, educational institutions, government bodies and community-based organisations.

We are committed to

- Our Clients: we strive to understand and satisfy client needs.
- Excellence: we seek to develop human potential and organisational growth.
- Innovation: going beyond the conventional ideas to transform life and work.

We Provide A Wide Product Range

Through comprehensive research and in partnership with established publishing houses, we are able to deliver a vast array of materials covering the following categories:

- Personal Learning & Development
- Talent Management
- Team-building
- Leadership Development
- Organisational Development
- Assessment Tools
- Community-related Products
- Sales & Marketing

IML PRODUCTS

01 PEOPLEKEYS® ONLINE PROFILING SYSTEM

02 PAPER ASSESSMENT TOOLS

03 DISC SEMINAR TOOLS

04 MEDIA / OTHER DISC TRAINING

WILEY PRODUCTS

05 THE LEADERSHIP CHALLENGE

06 COACHING FOR COMMITMENT

07 FACILITATION SKILLS

08 TEAM PERFORMANCE

09 OTHER WILEY TRAINING TOOLS

EMOTIONALLY INTELLIGENT LEADERSHIP (EIL) PRODUCTS

10 EIL TRAINING TOOLS
The PeopleKeys® - DISC report is an online personality assessment based on the DISC Personality System that will provide you with a 16-page report of your individual style. This report is useful for understanding yourself and others and gives insight into improving communication in relationships.

- **Introduction** – To Your Personality Report
  - Putting the 4 Dimensions of Behaviour into Perspective
- **Graphs** – Meaning of the 3 Graphs
  - Mask, Core & Mirror
- **Description** – Understanding Your Personality Style
  - General Characteristics
  - Motivated By
  - Ideal Environment
- **Historical Character** – Famous People Who Share Your Personality
- **Communication Style** – DO’s and DON’Ts
- **Motivational Characteristics**
  - Motivating Goals
  - How you Evaluate & Influence Others
  - Value to the Team
  - Reaction to Pressure
  - Areas for Improvement
  - Positive Characteristics in Group Setting
- **PowerDISC™** – Your Strengths In Leadership
- **Action Plan** – Improving Your Interpersonal Skills

An effective team has a natural structure, and the team leaders must deliberately place individuals into roles that maximize their personal effectiveness and efficiency. This strategic placement allows the member of the team to build the relationships that create the synergy, vibrancy, and creativity that characterizes a “team of champions.”

Experienced leaders recognize that there are five critical elements to a successful team: theory, strategy, analysis, management and execution. Each team member will have skills in some, but not all, these five areas.

The PeopleKeys® - TEAMS report will provide team members with incredibly accurate insights into team roles and team dynamics. It will give the leader the information required to strategically place each person in their best position to maximize their effectiveness.

The PeopleKeys® - Values Style report helps us understand our internal value system which we use daily to make judgments about tasks, relationships, issues, events, and goals.

Use the PeopleKeys® - Values Style report in counseling, training, hiring, ministry, and consulting situations to help you:

- Discover a person’s underlying motivators
- Assess a person’s willingness to change
- Understand how traditions affect a marriage
- Make quality “people” decisions when hiring
- Understand a person’s need for personal freedom
- Assess the level of a person’s involvement
- Place staff in positions they will enjoy
- Understand how a need for equality affects communication

Use the PeopleKeys® - Values Style report in conjunction with The Personality System and the PeopleKeys® - TEAMS report as a complete battery for use in hiring, team building, relationship development, goal setting and career planning for a comprehensive analysis.
The new Personality Report with TEAMS & Workplace Values is powered by PeopleKeys® and the resulting report provides you with in-depth information about your behaviour, motivation and team thinking style. Sections include:

- **Introduction** – To Your Personality Report
- **Description** – Understanding Your Personality Style
- **Motivational Characteristics** – Of Your Behavioural Style
- **Historical Characters** – Who Share Your Style
- **Communication** – DOs and DONTs
- **Communication** – Worksheet
- **Graph Page** – Based On Your Results
- **TEAMS Styles**
- **Work Value styles**
- **Action Plan** – To Improve Interpersonal Skills
- **The roles you prefer in a team or group environment**
- **Hidden motivators that people value within the workplace**

PeopleKeys® allows you to accurately assess the behavioral traits, communication style, temperament, team thinking and workplace values of all your current and potential employees. This information can provide you with invaluable information and has been proven to be the best predictor of a potential employee’s future success. There are three ways that PeopleKeys® can provide you with job specific **Performance Benchmarks**:

- **Industry Standard Benchmarks**
  PeopleKeys® has data collected from over a thirty year history of job profiles plus uses ONET and other industry databases which meet EEOC guidelines. We have predefined benchmarks for over 1200 occupations.

- **Client Input**
  PeopleKeys® will use data collected from managers/supervisors about the specific demands of the job. We can also factor in the behavior and personality styles of existing team members, direct supervisors and even clients to create a behavioral profile for success.

- **Custom Benchmarking**
  PeopleKeys® can assess your current top performers and create a benchmark based on the behaviors, thinking styles and values they all have in common. This method is the most reliable overall and leads to the highest success rates in retention, performance and replication.

**CAREER STYLE REPORT**

Our online Career Style Report is designed to help you find the right career for you!

Our online assessment and resulting report identifies work force requirements and matches your behavioral style with suggested careers. By giving you insight into yourself and your inherent strengths and limitations you will be able to identify career choices that make sense for you. With the information gained, you will be able to meet your career challenges and choices with confidence.

**Discover your:**

- Workplace preferred style
- Tips for your workplace preferred style
- Career Match
- Ideas for self-growth and to enhance communication
LEARNINGKEYSTM PERSONALITY, PERCEPTUAL LEARNING & COGNITIVE THINKING

LearningKeys™ is an innovative strength-based program designed to help identify, appreciate and capitalize on their learning strengths. This report aims to motivate and empower individual to reach their potential by identifying and enhancing personal motivation, communication, learning and thinking preferences.

What You Will Get:

- Introduction – to your personality report
- LearningKeys – The ideal Learning State
- Description – understanding your personality style
- Communication – DOs and DON'Ts
- Communication – worksheet
- Detailed Keyword Analysis
- PowerDISC™
- Graph Page – based on your results
- Perceptual Learning Style
  - Overview of the 3 Learning Styles
  - How You Best Absorb Information
  - Tips for Optimal Learning & Test-Taking
  - The Learner’s Toolbox
  - Designing Your Learning Environment
- Cognitive Thinking Style
  - Overview of the 4 Thinking Styles
  - Strengths & Limitations
  - Working Alone vs Working in a Group
  - Learning Strategies
- Action Plan – to improve interpersonal skills

This report helps identifies an individual’s perceptual learning style, explaining the differences between the three perceptual styles (auditory, visual, kinesthetic) and offers tips to enhance learning.

Research has shown that people respond differently in different learning situations. People respond differently because people perceive differently using the sensory channels through which they give, receive, and store information. Your primary learning style is your perceptual strength, the way you prefer to interact with information. The three widely recognized perceptual learning styles are labeled auditory, visual and kinesthetic.

To get the most out of your education, it is important that you know the differences between these perceptual learning styles, recognize the style that best suits you, and use your understanding to detect different teaching styles.

Cognitive styles are the preferences that individuals have for thinking, relating to others, and for various learning environments and experiences.
Are you direct like Joshua, conscientious like Moses, or verbal like Peter? Find out for yourself with our Biblical Personality Report.

This online assessment and resulting report identifies an individual’s unique personality style and helps to provide understanding to the differences in people. Included is a personal review of each individual’s strengths and limitations as it relates to the people and relationships of the Bible. The new Biblical Personality Report, powered by PeopleKeys, and resulting report provides you with in-depth information about you, based on your specific results.

The profile is unique in that the focus is not only in assessing spiritual gifting, but also in finding ways to use the gifting to assist in practical, hands-on service and ministry. Twenty gifts are assessed along with four motivational factors based on the DISC behavioral system. Once the gifting and motivation are clearly determined, over 300 possible areas of service are listed to help individuals find an area where they can serve in their church.

Applications for Churches and Organizations:
- By utilizing this unique assessment, churches will help individuals identify their Spiritual gifting and natural motivation in order to recognize and develop the potential of every church member.
- Retain members - attenders that are actively “plugged in” feel needed.
- Empower church members - when gifting and motivation are identified, roles can easily be defined for members who have been inactive in the past.
- Active church members are more likely to invite friends and family to church.
- Effectively use volunteers to reduce staffing expenses and overhead. Find qualified volunteers to do jobs previously delegated to staff.

Improve congregational and staff relationships through understanding of individual’s personality and behavioral styles.

Create synergy around projects with motivated and able individuals.

Help your busy church members by eliminating their frustration of “miscasting” them in the wrong areas of service for them.

Active church members are more likely to invite friends and family to church.
SALES REPORT

This Sales Report explains your personality style in a sales role according to the DISC Personality System. It helps you identify your own selling strengths and limits. With this information, you can capitalize on your strengths and recognize any limits hindering your success. Secondly, this report offers tips for a manager based upon your unique selling style. Lastly, this report covers ways to motivate customers based upon the preferences of their distinctive buying styles.

What You’ll Get From This Powerful, Personalized Sales Report:

- Strengths and challenges based on your selling styles
- Best sales attributes and environment
- Managing disc selling styles
- Tips for motivating & managing your sales force
- Increasing sales by recognizing customer’s buying styles
- Ways to improve sales with each style of customer
- When communicating: communicating tips and DOs and DON'Ts
- Leadership and PowerDISC™
- How to relate better with others: personal tips on relating to other styles
- How you communicate with others
- Historical character page
- Sales action plan

“

The basic building block of good communication is the feeling that every human being is unique and of value.”

"
PAPER ASSESSMENT TOOLS

THE STRESS EVALUATION PROFILE

This instrument graphs stress levels in ten areas of a person’s life. When paired with the DISC system Personality Profile, this may be used to develop a personal strategy to effectively manage and control stress based on personality style. May be completed in minutes using a pen or pencil.

DISC PERSONALITY ANALYSIS QUESTIONNAIRE (ENGLISH & CHINESE)

This 2-part carbonized questionnaire, scoring and graphing pages for the DISC Personality Profiling System with the three-graph analysis is most useful when running reports using the Personality System Software or the internet.

This product is also available for bulk purchase at this webstore, in bundle kits of 10 and 200.
DISC SEMINAR TOOLS

THE DISC PERSONALITY SYSTEM

The newly revised and expanded version classic IML DISC Profile behavioral analysis booklet now comes with 41 pages which includes:

- Revised, detailed instructions
- Expanded introduction to the profile
- Enhanced information on DISC
- Additional tips on enhancing communication
- More blended pattern descriptions

This comprehensive DISC profile tool is used to determine personality styles for use in training, coaching, counseling (marriage, family, pastoral and individual), human resource management and professional consulting. Perfect as an aide in hiring, developing an effective and cohesive team, leadership training, and many other areas.

This workbook identifies an individual’s personality style, D, I, S, or C by using a simple 24-question profile (takes only 7-minutes!) and helps provide understanding to the differences in people, providing a personal review of each individual’s strengths and limitations, and gives an action plan to improve relationships.

This profile utilizes three-graph analysis but has many applications:

- Improve communication and relationships with family, friends, co-workers, etc.
- Discover your personal motivators
- Better understand how to motivate others
- Find career options to best fit your personality style
- Compare yourself to historical figures and leaders
- Learn to maximize your personal strengths
- Build self-esteem
- Identify stressors
- Manage more effectively
- Reduce conflict and stress
- Improve sales
- Identify qualities and gifts

UNDERSTANDING PERSONALITY SYSTEM WORKBOOK

This expanded workbook is for use by presenters of the “Understanding Your Personality Style” seminar. This workbook is designed to accompany our Professional PowerPoint Presentation Software. Attendees of your seminars or workshops are able to follow along with the slides and take notes in this workbook.

This workbook has been completely redesigned and enhanced to provide an interactive tool for seminar participants. Your clients will love the workbook’s user-friendly, information-packed format. This workbook is a fill-in-the-blank format - knowledge of the DISC system is necessary in order to conduct a seminar. Information acquired in the Introduction to Behavioral Analysis course is considered necessary to present information within this workbook.
THE BIBLICAL PERSONALITY SYSTEM

This 36-page workbook identifies an individual’s personality style, D, I, S, or C by using a simple 24-question profile (which takes only 7 minutes!) and helps provide understanding to the differences in people, providing a personal review of each individual’s strengths and limitations, gives Biblical characters associated with each personality style, and has an action plan to improve relationships. This profile utilizes the three-graph analysis. The Biblical Personality System is an excellent tool to strengthen relationships, build self-esteem, identify stressors, enhance communication skills as well as identify qualities and gifts. This assessment is designed to give understanding, feedback, and improvement ideas.

THE CHILDREN’S PROFILE

This 24-page workbook which is your guide to greater understanding of your child’s profile was recently updated and expanded.

Written in simple language, The Children’s Profile is an eye-opening tool for young people who are just discovering themselves. Parents can use the information to become better parents and enhance everyday communication.

The Children’s Profile, developed for children ages 9-13, introduces the DISC personality Style concept, gives an overview of each of the styles, and identifies a child’s unique personality style. The workbook contains a short 15-question questionnaire which takes under 10 minutes to complete. Answers are self-scored and graphed for a visual representation of their unique DISC personality style.

The profile is an excellent tool for self-growth and to help young people get along better with family members, teachers and friends. All members of a family are encouraged to complete a profile and share their findings with one another. Do we really know the people we live with? Allow The Children’s Profile to open and fine tune the lines of communication between parents, children and siblings.

SPIRITUAL GIFTS INVENTORY W/DISC PERSONALITY OVERVIEW

This 25-page workbook with a 1-graph DISC profile included is unique in that the focus is not only in assessing spiritual gifting, but also in finding ways to use the gifting to assist in practical, hands-on service and ministry. Twenty gifts are assessed along with four motivational factors based on the DISC behavioural system. Once the gifting and motivation are clearly determined, over 300 possible areas of service are listed to help individuals find an area where they can serve in their church.

By utilizing this unique assessment, churches will help individuals identify their Spiritual gifting and natural motivation in order to recognize and develop the potential of every church member.

This helps to:

- Retain members - attenders that are actively “plugged in” feel needed.
- Empower church members - when gifting and motivation are identified, roles can easily be defined for members who have been inactive in the past.
- Encourage active church members to more likely to invite friends and family to church.
- Effectively use volunteers to reduce staffing expenses and overhead. Find qualified volunteers to do jobs previously delegated to staff.
- Improve congregational and staff relationships through understanding of individual’s personality and behavioral styles.
- Create synergy around projects with motivated and able individuals.
- Help your busy church members by eliminating their frustration of “miscasting” them in the wrong areas of service for them.

PRODUCT CODE: PR-BIB
PRODUCT CODE: PR-CHILD
PRODUCT CODE: PR-CHILD
PRODUCT CODE: PR-CHIL
PRODUCT CODE: PR-CHIL
PRODUCT CODE: PR-CHIL
PRODUCT CODE: PR-CHIL
THE KEYS FOR POSITIVE RELATIONSHIPS

This 60-page relationship-building workbook for small groups contains a series of four lessons that give insight into what makes each of us “tick”. Each lesson contains “homework” so your group can prepare for the next exciting week. You’ll also learn how to apply these concepts to improve relationships with the unique people who comprise your small group. This workbook is ideal for home fellowship groups, Sunday School classes, staff team building, and any small group. A DISC profile is contained within this workbook with one-graph analysis. Biblical references are contained in the workbook.

This workbook is ideal for home fellowship groups, Bible Studies, Sunday School classes, staff team building, and any small group.

Using “The Keys for Positive Relationships” you can...

• Be a catalyst in your group
• Bring unity to your church or church board
• Help avoid misunderstandings
• Build long-lasting relationships
• Watch increased group interaction
• One 60-page workbook with self-contained DISC profile

Teams Profile

An excellent 16-page workbook corporate resource for team development, the results of The TEAMS Profile™ will give leaders the information required to strategically place each person in their best position to maximize effectiveness.

Increase your team members’ understanding and appreciation for each others’ talents, preferences, communication style, leadership qualities and challenge areas. This deeper understanding increases the quality of communication and strengthens trust within the team.

Profile individuals to identify five key roles in team performance: Theorist, Executor, Analyzer, Manager, Strategist. Measure the internal, natural role that a person will play on a team, and what their most effective role will be. The profile also describes the role, key value to the team, core strengths, and potential limitations for each TEAMS style.

Values Style Profile

The 12-page workbook Values Style Profile helps us understand our internal value system which we use daily to make judgments about tasks, relationships, issues, events, and goals.

Values are ingrained; they run deep in a person’s being. They are opinions and methods of response to particular situations. Most everything a person does has its root in their Values Style, from how they handle relationships, to how they advance their career, and relate to co-workers, family and friends.

Use The Values Style Profile in conjunction with The Personality System and The TEAMS Profile as a complete battery for use in counseling, hiring, team building, ministry, relationship development, goal setting and career planning for a comprehensive analysis.
PERSONALITY STYLE WORKBOOK

This 16-page workbook with a 15-question profile included, introduces the personality concept, identifies an individual’s personality style, helps understand the differences in people and provides a personal review of each individual’s strengths and limitations, and gives an action plan to improve relationships. You will be taught the principles of behavioral analysis - the study of personality characteristics. You will learn how people are motivated differently and how to communicate more effectively with others of a different behavioral style.

PERCEPTUAL LEARNING STYLE WORKBOOK

This 12-page workbook identifies an individual’s perceptual learning style, explaining the differences between the three perceptual styles (auditory, visual, kinesthetic) and offers tips to enhance learning. Research has shown that people respond differently in different learning situations. People respond differently because people perceive differently using the sensory channels through which they give, receive, and store information. Your primary learning style is your perceptual strength, the way you prefer to interact with information. The three widely recognized perceptual learning styles are labeled auditory, visual and kinesthetic. To get the most out of your education, it is important that you know the differences between these perceptual learning styles, recognize the style that best suits you, and use your understanding to detect different teaching styles.

COGNITIVE THINKING STYLE WORKBOOK

This 17-page workbook identifies an individual’s cognitive thinking style, explaining the differences between the four cognitive styles (literal, intuitive, theoretical, experiential) and offers tips to enhance learning.

Cognitive styles are the preferences that individuals have for thinking, relating to others, and for various learning environments and experiences. According to Noah Webster, “cognitive” or “cognition” refers to the faculty of knowing; the act of acquiring an idea. This workbook will help explain one of the many thinking style models in existence today.

Cognitive styles are the preferences that individuals have for thinking, relating to others, and for various learning environments and experiences. According to Noah Webster, “cognitive” or “cognition” refers to the faculty of knowing; the act of acquiring an idea.
VALUES STYLE WORKBOOK
This 16-page workbook identifies an individual’s personal value system and helps them understand how loyalty, personal freedom, equality, and justice impact their professional and personal choices in life.

Values styles determine your perception of the world around you. They affect the choices you make, the friends you choose, the career you pursue, your leisure activities, and even the words you say. In short, values determine how you live your life.

The Values Profile is designed to help you discover your “personal” values style. Once this discovery is made, you can grow to understand and appreciate the differences in others. This understanding can become the foundation for building better relationships with the people in your life.

CAREER CHOICE WORKBOOK
What would your ideal job be? Find the career that matches your temperament and personal needs for motivation and job satisfaction. The ideal workbook for anyone planning for a career, or in career transition.*

This 24-page assessment/workbook matches suggested careers with a user’s personality styles (D, I, S, and C). Users will learn 21st Century workforce requirements and discover how their style is typically most fulfilled in an occupation. Included is the future job outlook and earnings forecast for many job clusters. A must for anyone in a career planning/transition phase of their life.

*Surveys indicate 4 of 5 people are dissatisfied with their current job situation and would like to find more meaningful employment.

GOAL SETTING WORKBOOK
Only 3% of the population set goals. Studies show those individuals who set goals will achieve overall better results than those individuals who do not set goals. The Goal Setting Workbook is packed with goal setting/planning information, tips and exercises designed to assist you in achieving realistic goals. It will encourage you to set goals in career, educational, leisure and professional areas and to design practical objectives for implementing your goals. One 16-page workbook.
UNDERSTANDING PERSONALITY STYLES - INTERACTIVE DVD

This training DVD is designed to help you discover more about your personality style and how to enhance communication with those around you. Use this DVD to deepen your understanding of DISC or as a training tool or visual aid for live presentations, classes or seminars.

Individuals who use this training DVD will learn the secrets to:

• Enhance personal and professional relationships.
• Gain greater insight into those around you.
• Maximize personal strengths.
• Minimize limitations.
• Enhance teamwork.
• Identify how and why people make decisions
• Motivate yourself and others towards greater productivity.

Individual users, as well as Trainers and Educators will find the format bright and visually entertaining. The short and informative sections can serve as a launch point for discussion and elaboration by live facilitators. Move past basic slideshows and engage your audience with audio, video and motion graphics.

DISC, TEAMS & VALUES - TRAINING CD

This exciting new PowerPoint is now available. The product explains the use of the DISC, Teams, and Values together as a team building system, and gives an in-depth overview of each of the individual DISC, TEAMS and VALUES profiles. Audio by Dr. Brad Smith is integrated into the presentation to give insights into each slide.

Customize this presentation for your own use in training sessions, or simply use it as a tool for you and your staff to learn more about these highly praised profiles.

Compatible with Microsoft Windows 95 and higher. User does not have to have PowerPoint to run the program.

One PowerPoint CD-ROM (41 Slides) with audio to familiarize users with use of DISC, TEAMS and Values Profiles.

BEHAVIORAL SELLING DVD

“Why do people do what they do?”

Join Sanford Kulkin, Ph.D., as he explores how inherent behavioral styles influence the way we act, think and communicate. Learn how knowing a person’s style can help you become a more effective seller.

UNDERSTANDING YOUR PERSONALITY STYLE - POWERPOINT PRESENTATION CD

Professional-quality PowerPoint® presentation:

• Add your presenter’s notes to the bottom of each slide
• This PowerPoint Presentation follows along with the Personality System Workbook
• Allows your clients to take notes and follow-along with your presentation!
MILLION DOLLARS SALES - CUSTOMER SERVICE CD

“Million Dollar Sales and Customer Service through Behavioral Selling” is a dynamic PowerPoint presentation (with audio) developed by Brad Smith to enhance your skills or incorporate with your own training.

- Detailed “buyer” and “seller” analysis of D, I, S and C behavioral styles
- 87 audio files
- Comprehensive approach of behavioral sales

Learn how to use DISC to improve sales and customer satisfaction.

This CD is recommended as an additional resource to the Introduction to Behavioral Analysis Course. This CD uses knowledge gained in the course and references the course. Knowledge of the DISC system is helpful prior to purchasing this CD. It is not a requirement to take the course along with using this CD, rather, it is highly recommended.

One PowerPoint CD-ROM (14 Slides) with audio to familiarize users with use of DISC and behavioral insights in selling and customer service applications.

SPIRITUAL GIFT INVENTORY CD

PowerPoint Training CD-ROM to assist your organization in utilizing the Spiritual Gifts Inventory with DISC Personality Overview workbooks.

The presentation includes an overview of Spiritual Gifts, a walk-through of the 10 Steps within the Inventory booklet, and instructor notes to aid in presentation.

The presentation emphasizes the use of Spiritual Gifts in serving the Lord.

Please note: This is not a training tool for an instructor to learn about the Spiritual Gifts Inventory, but rather a presentation tool to aid in group instruction.

One PowerPoint CD-ROM (28 Slides) for use in presenting the Spiritual Gifts Inventory with DISC Personality Overview to groups.

Elevate your sales career, dramatically increase closing rates and multiply your commission checks!

- Million Dollar Sales & Customer Service CD
different Children, different Needs

If only your parents had read this book...

Do you know whether your child is determined, influencing, soft-hearted or conscientious?

The key to effective parenting is knowing what motivates your child. The information and tools provided in Different Children, Different Needs will take the mystery out of the way you interact with each other. You’ll begin to realize things you never understood about the best way to relate to each unique son or daughter. Your children will come to realize how God has designed and gifted them, growing in confidence and finding a sense of belonging. And you’ll enjoy the fulfilling parenting experience you’ve always wished for.

Contrary to popular belief, the quality of intimacy experienced by a couple has less to do with sexual issues and more to do with understanding each other’s individual personality styles and unique needs.

Authors Storey and Mayo teach that “we are truly designed for intimacy.” Once a husband and wife learn to understand and appreciate each other as they have been created by God, then they can truly experience romance and sensual fulfillment. Understanding each other’s personality styles can also translate into increased communication, encouragement, acceptance, respect, and love within a relationship.

“
The key to effective parenting is knowing what motivates your child.

Biblical parenting involves encouraging, exhorting, and empathizing with children according to their unique needs and character. This re-release of Different Children, Different Needs clarifies what the Bible means when it commands us to “train up a child in the way he should go” (Proverbs 22:6).”
“If you want to be certain you are becoming the leader you need and want to be, the Leadership Practices Inventory is the best tool to propel you forward. It is clear, concise and targets the leadership competencies to be a great leader.”

— Karen Colligan, organisational consulting and coaching, PeopleThink

The Leadership Challenge Workshop Participant Workbook, Revised, 4th Edition

Leadership is Everyone’s Business

Are you ready to seize the opportunities that lead to extraordinary results?

Are you ready to inspire others to dream, to encourage their active participation, and to stand beside them when the going gets tough?

Are you ready to lead?

More than ever our families, our organizations, our communities, our nations, our world is in need of leaders who are willing to take on difficult challenges. The Leadership Challenge® Workshop will prepare you to do just that—to take the initiative, to seize opportunities, to make a difference.

This revised Participant Workbook has been updated for today’s in-demand leader. Grounded in Kouzes and Posner’s evidence-based leadership model, the colorful, interactive pages help you to uncover the deeper meanings of:

As you make your way through this workbook, you will soon discover The Leadership Challenge® Workshop experience goes beyond the typical training session. It might even change your life.
Leadership is Everyone’s Business

Are you ready to seize the opportunities that lead to extraordinary results?

Are you ready to inspire others to dream, to encourage their active participation, and to stand beside them when the going gets tough?

Are you ready to lead?

More than ever our families, our organizations, our communities, our nations, our world is in need of leaders who are willing to take on difficult challenges. An Introduction to The Five Practices of Exemplary Leadership® will inspire you to do just that—to take the initiative, to seize opportunities, to make a difference.

Backed by over 25 years of original research, The Five Practices is an evidence-based leadership development model created by bestselling authors, Jim Kouzes and Barry Posner. With a simple, yet profound, principle at its core this program demystifies the concept of leadership and approaches it as a measurable, learnable set of behaviors.

The colorful, interactive pages of this workbook introduce you to the Leadership Practices Inventory (LPI) self assessment and then take you on a tour of The Five Practices:

As you make your way through this workbook, you will discover the immediate and practical applicability of this time-tested leadership program.

Leadership is Everyone’s Business

An Introduction to The Five Practices of Exemplary Leadership

Participant Workbook

VISION BOOK

THE LEADERSHIP CHALLENGE

PRACTICE BOOK

THE LEADERSHIP CHALLENGE

VISION BOOK, 4TH EDITION

An Innovative Tool for Enhancing Vision Skills

Throughout 25 years of leadership research, bestselling Leadership Challenge authors Jim Kouzes and Barry Posner have consistently found that Inspire a Shared Vision is the practice that differentiates leaders from other credible people. They’ve also found that, for most leaders, it is the toughest practice. Vision is one of those words that evokes ridicule and awe, cynicism and mystery, confusion and inspiration. It’s one of the most misunderstood words in the leadership lexicon. In The Leadership Challenge, vision is defined as:

An IDEAL and UNIQUE IMAGE of the FUTURE for the COMMON GOOD

This hands-on workbook is designed to help you get more comfortable and stronger at Inspiring a Shared Vision. It will guide you through the process of developing a clearer picture of that ideal future, and then it will help you to communicate it more effectively to those who can help you implement it. In addition, the workbook contains sections that will enable you to make your team a more forward-thinking group and your organization a more visionary place. And because visions are co-created and shared, there is a section on how to build visionary skills in others. Following the step-by-step process outlined in the book you will be able to:

• Draft an effective vision statement
• Craft a persuasive vision presentation
• Test the presentation
• Create different versions of the presentation to suit the audience/situation
• Seek feedback from your audience and evaluate your vision effectiveness

Practice Makes Perfect...or at Least Better

In their bestselling book, The Leadership Challenge, authors Jim Kouzes and Barry Posner present a practical, accessible, and evidence-based leadership model with a simple, yet profound, principle at its core: leadership is a measurable and learnable set of behaviors. Embodied in the book’s foundation model, The Five Practices of Exemplary Leadership, is the notion that leadership is not an event, but a process that requires ongoing and deliberate practice. This new leadership development tool, The Leadership Challenge Practice Book, serves as a practical daily support resource for leaders looking to extend their Leadership Challenge journey.

Incorporating the 30 behaviors from the Leadership Practices Inventory (LPI), The Leadership Challenge Practice Book presents daily practice routines and activities to help leaders become more effective by increasing the frequency with which they exhibit The Five Practices of Exemplary Leadership. It is intended to be used as a daily, ongoing practice guide. The book’s five sections follow a Monday through Friday format, with each day offering a different LPI behavior focus and supporting practice activities. Monthly and quarterly practice activities are offered at the end of each section along with a quick progress checklist called Make It a Daily Habit.

The Leadership Challenge Practice Book includes everything you need to reinforce a powerful learning experience and enables you to put your leadership skills into action, advancing the projects and people that matter most to you and your work.
THE LEADERSHIP CHALLENGE WORKSHOP: VALUES CARDS, 4TH EDITION

Based on the internationally acclaimed best-seller The Leadership Challenge by Jim Kouzes and Barry Posner, The Leadership Challenge Values Cards are an excellent tool for learning and conceptualizing the importance of values clarification, as put forth in Kouzes and Posner’s classic book. Activities using these cards are incorporated into The Leadership Challenge Workshop Facilitator’s Guide Set, 4th Edition. In addition, a stand-alone Facilitator’s Guide dedicated to multiple innovative and effective activities is available, allowing trainers, human resource professionals, and consultants to facilitate learning opportunities for executives, managers, and aspiring leaders who want to refine their leadership skills.

As Kouzes and Posner explain, the best leaders have a clear understanding of their personal values and ideals. The Leadership Challenge Values Cards can help any leader (or aspiring leader) to clarify the personal values, as well as shared values, that will guide them in all situations. The Values Cards are pre-printed with words such as creativity, loyalty, and teamwork so that participants can identify and record the values that are most meaningful to them.

After the workshop or coaching session, the cards become a take-away for the participants—they can use their deck as a tool for reflection and as an aide for helping to clarify the values with their own constituents.

THE LEADERSHIP CHALLENGE VALUES CARDS FACILITATOR’S GUIDE SET

The Facilitator’s Guide contains 11 dynamic activities: 2 introductory activities, 6 Personal Values Drive Commitment Activities, and 3 Shared Values Make a Difference Activities. Facilitators will need to purchase a deck of the cards for each participant. After the workshop or coaching session, the cards become a take-away for the participants—they can use their deck as a tool for reflection and as an aide for helping to clarify the values with their own constituents. They can also be used at home to engage family members in the all-important conversations about the beliefs they’d like to live by.
A Coach’s Guide to Developing Exemplary Leaders: Making the Most of the Leadership Challenge and the Leadership Practices Inventory (LPI)

Bring out the best in your leaders!

Done well, leadership and coaching are closely intertwined: Good leaders coach and good coaches lead. Now, in A Coach’s Guide to Developing Exemplary Leaders, leadership experts Jim Kouzes and Barry Posner and coaching expert Elaine Biech show you how to incorporate the proven leadership development principles of the bestselling book, The Leadership Challenge to inject a new level of success into your coaching practice or program.

A Coach’s Guide to Developing Exemplary Leaders introduces coaches to The Leadership Challenge model, the Leadership Practices Inventory (LPI), and The Five Practices of Exemplary Leadership—Model the Way, Inspire a Shared Vision, Challenge the Process, Enable Others to Act, and Encourage the Heart—and provides a road map for quickly and easily including them in your coaching regiment to:

• Help leaders develop precise critical skills within The Five Practices
• Develop high potential leaders to be even more effective
• Enable leaders to implement The Five Practices in their daily routine
• Facilitate a leader’s transition to a new position
• Customize a program for the classroom, online, or one-on-one coaching
• Address questions and facilitate solutions to common problem

For more than 25 years, The Leadership Challenge has been the most trusted source on becoming a better leader, selling more than 2 million copies in over 20 languages since its first publication. Based on Kouzes and Posner’s extensive research, this all-new edition casts their enduring work in context for today’s world, proving how leadership is a relationship that must be nurtured, and most importantly, that it can be learned.

• Features over 100 all-new case studies and examples, which show The Five Practices of Exemplary Leadership in action around the world
• Focuses on the toughest organizational challenges leaders face today
• Addresses changes in how people work and what people want from their work

An indispensable resource for leaders at all levels, this anniversary edition is a landmark update and must-read.

The Action Cards engage participants in resolving challenges in new and creative ways. Each card features one of the 30 LPI behaviors. For example, in one activity, participants apply the behaviors to a real-life, unresolved business situation. Working in small groups, the participants each present their own challenge and take turns suggesting how the problem can be solved using the different behaviors. Each activity utilizes handouts available on the accompanying website and instructions for adapting the activities to one-on-one coaching situations are also included.
LEADERSHIP IS EVERYONE’S BUSINESS, PARTICIPANT WORKBOOK, REVISED

Created specifically for individual contributors—that is people in organizations who have the capacity to lead and influence others, but don’t have formal management responsibilities, this program underlines the authors’ philosophy that leadership is not a place or position in organizations or just reserved for a few at the top.

This Participant Workbook is designed to accompany you on an exciting journey of self-discovery. Grounded in Kouzes and Posner’s celebrated Five Practices of Exemplary Leadership® model, the interactive pages help you to uncover the deeper meanings of:

- Model the Way
- Inspire a Shared Vision
- Challenge the Process
- Enable Others to Act
- Encourage the Heart

THE LEADERSHIP CHALLENGE: ACTIVITIES BOOK

Compiled by training and consulting expert Elaine Biech, this new Leadership Challenge resource provides practical information and tools for demonstrating and teaching The Five Practices of Exemplary Leadership to audiences both new to or already familiar with the model. Filled with 75 experiential learning activities and games, each keyed to a specific practice(s), this book is an excellent addition to a facilitator’s existing The Leadership Challenge and the Leadership Practices Inventory (LPI) or other leadership development program. This book will feature contributions from experienced Leadership Challenge facilitators and other greats in the training industry.
THE CHALLENGE CONTINUES: 
PARTICIPANT WORKBOOK

Continue Your Leadership Journey With a Deep Dive

Over the last twenty-five years, The Leadership Challenge established a reputation as a research-driven, evidence-based leadership development model with a simple, yet profound, principle at its core: leadership is a measurable, learnable, and teachable set of behaviors. For leaders who have completed either The Leadership Challenge® Workshop, The Leadership Is Everyone’s Business Workshop, or the Leadership Practices Inventory (LPI), this new program addresses the important question: “What’s Next?”

The fourth of bestselling authors Jim Kouzes and Barry Posner’s Five Practices is about:

**Inspire a Shared Vision** is about:
- Envisioning the future by imagining exciting and ennobling possibilities
- Enlisting others in a common vision by appealing to shared aspirations

**Model the Way** is about:
- Clarifying values by finding your voice and affirming shared ideals
- Setting the example by aligning actions with shared values

**Encourage the Heart** is about:
- Recognizing contributions by showing appreciation for individual excellence
- Celebrating the values and victories by creating a spirit of community

**Enable Others to Act** is about:
- Fostering collaboration by building trust and facilitating relationships
- Strengthening others by increasing self-determination and developing competence

**Challenge the Process** is about:
- Searching for opportunities by seizing the initiative and by looking outward for innovative ways to improve
- Experimenting and taking risks by constantly generating small wins and learning from experience

Your Participant Workbook is a hands-on tool, designed to accompany you on the next phase of your personal leadership development journey. Beginning with a focus on what you have already accomplished and what has gone well with this Practice, the pages then guide you through several interactive exercises and a practical process for expanding and refining your skills. You will also explore ways in which you can develop your team members and influence the broader spheres of your work unit or organization. Finishing up the module with a detailed action plan, you will leave the session with a detailed map for continuing your journey toward exceptional leadership.

THE CHALLENGE CONTINUES
FACILITATOR’S GUIDE SET

Over the last twenty-five years, The Leadership Challenge established a reputation as a research-driven, evidence-based leadership development model with a simple, yet profound, principle at its core: leadership is a measurable, learnable, and teachable set of behaviors. For leaders who have completed either The Leadership Challenge® Workshop, The Leadership Is Everyone’s Business Workshop, or the Leadership Practices Inventory (LPI), this new program addresses the important question: “What’s Next?”

Responding to your toughest leadership development challenges, this innovative and flexible program encourages leaders to remain focused on what they learned during their original exposure to The Five Practices® model, while challenging them to continue implementing their new skills and behaviors over time. The Challenge Continues modules are intended for brief follow-up/refresher sessions that will move leaders beyond their foundational Leadership Challenge knowledge. Participants are asked to share and reflect on the small wins they have experienced since their Leadership Challenge journey began, and then practice specific skills and behaviors that will prepare them for the next leg of their journey. They are also shown how to identify opportunities to expand their use of The Practices for team member development and the influencing of broader spheres of their work units or organizations. The Challenge Continues includes five 90-minute modules (one for each of The Five Practices) along with delivery instructions for both the traditional classroom/coaching settings or the virtual classroom. This comprehensive Facilitator’s Guide provides everything needed to prepare for and deliver a high-impact leadership development program for leaders at all levels.
STUDENT LPI, 2ND EDITION

THE STUDENT LEADERSHIP PRACTICES INVENTORY (LPI), SELF INSTRUMENT, 2ND EDITION

THE STUDENT LEADERSHIP PRACTICES INVENTORY (LPI), OBSERVER INSTRUMENT, 2ND EDITION

Note from the publisher: This edition includes an access code so students can take the Student Leadership Practices Inventory Self Online, a brief, 30-question assessment to help them explore their own leadership behaviors and skills and determine the steps they can take to liberate the leader within and become their best selves. If you rent or purchase a used book, the access code may have been redeemed previously and will no longer work.

In this updated and expanded second edition of The Student Leadership Challenge, James Kouzes and Barry Posner apply their extensive research and expertise to demonstrate that anyone can be a leader, regardless of age or experience. They challenge high school and undergraduate college students to examine their leadership actions and aspirations. Your students will learn from first-hand leadership stories from young leaders like themselves around the world, helping them to deeply understand and explore The Five Practices of Exemplary Leadership:

The book guides students through the concrete actions they can take to become exemplary leaders, from finding their voice and clarifying their values, to recognizing others’ contributions and celebrating others’ victories. The authors ask readers to reflect at the end of each chapter on their own leadership experiences and abilities now and for the future.

STUDENT LEADERSHIP PLANNER: AN ACTION GUIDE TO ACHIEVING YOUR PERSONAL BEST

The Student Leadership Planner helps take students who have taken the Student Leadership Practices Inventory to the next level in developing their leadership skills. The Planner reviews The Five Practices of Exemplary Student Leadership®, describes the best practices of learning to lead, and contains developmental activities for becoming a better leader. The Planner can be customized for your situation and will help you:

- Understand how people learn to lead
- Integrate the best leadership learning practices into your own routines
- Consciously review your progress toward becoming a better leader
- Select the kinds of development activities that best fit your needs
- Write a plan for the next steps in your leadership development
- Apply an easy-to-use process that can be repeated

The Planner is a student’s essential resource for determining the most appropriate path for their leadership development journey. It’s a guide to personalizing one’s plans for becoming the best leader possible.
COACHING FOR COMMITMENT

COACHING FOR COMMITMENT:
COACHING SKILLS INVENTORY (CSI) ADMINISTRATOR’S GUIDE COLLECTION

The revised and updated Coaching Skills Inventory (CSI) Administrator’s Guide Collection includes the following components:

- Coaching Skills Inventory Administrator’s Guide
- Coaching Skills Inventory, Self, 3rd Edition
- Coaching Skills Inventory, Observer, 3rd Edition

The guide can be used in a number of ways: as a stand alone tool, as part of the Coaching for Commitment Workshop, or as a part of another coaching or leadership course. The Administrator’s Guide contains instructions for administering the CSI: Self and the CSI: Observer as well as interpreting results.

This new, third edition of the best-selling Coaching for Commitment is based on the groundbreaking coaching work of the late Dennis C. Kinlaw. In this thoroughly revised and updated edition the authors, Cindy Coe and Amy Zehnder clearly show that coaching is a proven strategy for improving performance in today’s environment of intense competitiveness for total customer satisfaction, continuous improvement, and the drive to deliver superior products and services.

The revised and updated Coaching Skills Inventory (CSI), 3rd Edition can be used in a number of ways: as a stand alone tool, as part of the Coaching for Commitment Workshop, or as a part of another coaching or leadership course.

COACHING FOR COMMITMENT:
COACHING SKILLS INVENTORY (CSI) SELF, 3RD EDITION

COACHING FOR COMMITMENT:
COACHING SKILLS INVENTORY (CSI) OBSERVER GUIDE, 3RD EDITION

The revised and updated Coaching Skills Inventory (CSI), 3rd Edition can be used in a number of ways: as a stand alone tool, as part of the Coaching for Commitment Workshop, or as a part of another coaching or leadership course.
COACHING FOR COMMITMENT WORKSHOP, PARTICIPANT’S WORKBOOK, 3RD EDITION

The Participant’s Workbook is your guide to the two-day Coaching for Commitment Workshop.

In this third edition of the Coaching for Commitment Workshop, all the bases have been covered. Authors, Cindy Coe and Amy Zehnder have strengthened and streamlined this new and improved two day workshop to make it even more participant-centered and dynamic. It now provides an interactive and engaging learning experience that is the most effective way to make the shift to the coach role.

In this workshop, participants will:

• Become involved by understanding the various roles they play when interacting with others.
• Discover ways to be more effective in the coach role and how to gain commitment from the person being coached (PBC).
• Commit to creating a Coaching for Commitment culture.

The Participant’s Workbook will serve as your learning tool, activity guide, and post-workshop reference guide.

COACHING FOR COMMITMENT WORKSHOP, FACILITATOR’S GUIDE W/CD AND DVD, 3RD EDITION

With this easy-to-use Facilitator’s Guide and comprehensive Participant Workbook, all the bases have been covered in this participant-centered, dynamic two-day workshop. The program can easily be extended by half a day or more if additional practice time and concentration in certain areas are desired. The accompanying DVD and CD contain coaching demos, a PowerPoint presentation, and copies of forms, worksheets, and handouts. Workshop companion materials include the Coaching Skills Inventory (CSI) (both Self and Observer versions) and a Coaching for Commitment Discussion Guide that provides participants an easy way to share their learning with others.

Coe and Zehnder have strengthened and streamlined this new and improved third edition of the Coaching for Commitment Workshop. It now provides an interactive and engaging learning experience that is the most effective way to make the shift to the coach role. In this workshop, participants will:

• Become involved by understanding the various roles they play when interacting with others.
• Discover ways to be more effective in the coach role and how to gain commitment from the person being coached (PBC).
• Commit to creating a Coaching for Commitment culture.

Whether you are looking to re-energize seasoned coaches or begin teaching coaching for the first time, this workshop can help you achieve your coaching goals!
Growing beyond the exclusive domain of professional facilitators, facilitation has become a core competency for anyone who runs meetings, leads a team, or manages a project. In addition, the concept of facilitation is a vital core leadership capability. These recent developments have created a significant need for standardized facilitation skills testing and accreditation that is both reliable and readily available.

This tested assessment provides invaluable feedback on a participant’s core knowledge, tactical awareness, and observed behaviors, and the Facilitation Skills Inventory package offers a:

- Standardized set of criteria for corporations to use in assessing the current skill levels and training needs of their managers and leaders.
- Reliable method for employees to assess their current level of competency and help identify personal learning goals.
- Guide for trainers to use in designing effective classroom activities.
- Vehicle for educational institutions to reliably test for competence, and award learning credits to students enrolled in human resources and management training programs.

Facilitation Skills Inventory Deluxe Administrator’s Guide comprises one, 40-item self-assessment (available separately) together with a training/coaching guide that provides everything needed to administer the inventory and undertake follow-up development activities. The deluxe edition also comes with a copy of Bens’ book Facilitating with Ease!

The assessment offers:
- corporations with a standardized set of criteria to use in assessing the current skill levels and training needs of their managers and leaders
- learners with a way to assess their current level of competency and help them to identify their personal learning goals
- trainers with guidance concerning the design of classroom activities
- educational institutions with a vehicle for testing and awarding learning credits to students enrolled in human resources and management training programs.

Based on Ingrid Bens’ best-selling book Facilitating with Ease, your Participant Guide will give you an opportunity to test your facilitation skills by using the author’s highly acclaimed Facilitation Skills Inventory (FSI). This tested assessment provides invaluable feedback on your core knowledge, tactical awareness, and observed behaviors.

The Facilitation Skills Inventory is your ideal starting point for gauging, better understanding, and honing your facilitation skills.
Today’s teams, more than ever before, need to know what they do well and what they need to improve. But even more essential is to know how far the team needs to go and how to get there in order to reach its optimal performance.

The Team Performance Inventory is a comprehensive resource for assessing a team’s stage of performance, for conducting and facilitating team-building workshops, and for access to relevant resources for ongoing personal and team development.

This ready-to-use collection of how-to experiential learning activities, scripts, assessments, reproducible masters, and coaching and intervention guidelines provides an indispensable resource for team building and performance improvement.

Team Performance Inventory can be used effectively with any collaborative group, whether a workgroup, a department, or an entire business unit. The Participant Workbook introduces the four stages of team performance, includes team and individual development plans, and numerous exercises for improving team performance.

Use this workbook along with the facilitator’s guide and self assessment to create a powerful workshop that has been proven to enhance the performance of teams!
Kick up your training sessions a notch! If you want to make group learning more fun and effective, this is the resource for you. Training expert Elaine Biech, author of Training for Dummies, challenged some of the world’s best game designers to create never-before-seen games using popular training toys and tools from Trainer’s Warehouse, the nation’s leading supplier of learning resources.

Whether you’re a full-time workplace learning professional or occasional trainer, this collection contains the most ingenious and inventive collections of learning games. The collection uses a host of common and readily available tools and toys, from throwables and tactiles, to white boards on a stick and noise-making boomwackers. This book will appeal to anyone who delivers training and education—and presenters, too—the games run the gamut from short energizers, icebreakers and closers, to more involved group and team-building activities.
Praise for the Center for Creative Leadership Handbook of Leadership Development

“The most authoritative, comprehensive, and practical source for developing leadership capability in any organization. The handbook integrates the very best of theory and practice, and serves as a valuable road map to creating a foundation of systemic leadership excellence, now and for the future.”
—Thomas J. Griffin, vice president, organizational learning and chief teaching officer, U.S. Cellular

“Only from the Center for Creative Leadership could we expect to see such a rich, authoritative, and actionable set of the latest resources for developing leaders. All those who have responsibility for developing leaders (senior executives, leader development professionals, and leaders themselves), as well as those who study leadership, need to read this book.”
—Douglas T. “Tim” Hall, founding director, Executive Development Roundtable, Boston University

“The changes in the third edition of The Handbook of Leadership Development make a good book even better. The authors provide a broad perspective on the most relevant topics for academics and practitioners. The emphasis on development of collective leadership capacity as well as development of individual leaders is consistent with the growing recognition that strategic leadership, shared leadership, and flexible change leadership are essential for sustained organizational effectiveness in a dynamic global economy. The book is a valuable source of knowledge and practical advice for anyone who is responsible for providing or managing leadership development.”
—Gary Yukl, professor of management, University at Albany—SUNY

“We consider leadership to be the single most important factor influencing the performance of our organization. This book is brilliant in defining what we need to do and what capabilities we need to assist our leaders to grow and develop.”
—Morten Raabe, vice president of Organisation Development, WW ASA, Oslo, Norway
EIL TRAINING TOOLS

**EMOTIONALLY INTELLIGENT LEADERSHIP FOR STUDENTS: DEVELOPMENT GUIDE**

The EILS Development Guide is meant to be used as a companion to the EILS Inventory, which offers a valid and reliable, quantitative and qualitative, self assessment of emotionally intelligent leadership skills. The EILS Development Guide contains guidance for students who want to develop each of the 21 capacities, including: definitions for each capacity, student quotes, suggested leadership development experiences and activities, suggested further reading and films to watch, other learning opportunities, notable quotes, and reflection questions.

**EMOTIONALLY INTELLIGENT LEADERSHIP FOR STUDENTS: FACILITATION & ACTIVITY GUIDE**

Emotionally Intelligent Leadership for Students: Facilitation and Activity Guide uses step-by-step instructions for facilitators and instructors to lead students through modularized activities found in the EILS Student Workbook. It can also be used in conjunction with the book Emotionally Intelligent Leadership and/or as follow-up on students’ self-assessment using the EILS Inventory. The modularized, timed activities can be taught in any sequence and customized to fit the needs of a curricular or co-curricular program. The guide offers various options and scenarios for using activities in different settings with different time constraints.

**EMOTIONALLY INTELLIGENT LEADERSHIP FOR STUDENTS: INVENTORY**

The Emotionally Intelligent Leadership for Students: Inventory is a valid and reliable, quantitative and qualitative, self assessment of emotionally intelligent leadership skills. The inventory is built on the three facets and twenty-one capacities of emotionally intelligent leadership as described in the authors’ book Emotionally Intelligent Leadership: A Guide for College Students. The Inventory helps students uncover their own emotionally intelligent leadership skills and includes guidance for further development on the capacities where the student has growth potential.
The Emotionally Intelligent Leadership for Students Workbook is a “working book” that brings further understanding and relevancy to the Emotionally Intelligent Leadership for Students (EILS) model. It includes modularized learning activities for each capacity, as well as case studies and resources for additional learning. It is designed to be used as part of a facilitated course or workshop, either as follow-up to taking the EILS Inventory or as a supplement to the book Emotionally Intelligent Leadership: A Guide for College Students.

Emotionally Intelligent Leadership is a groundbreaking book that combines the concepts of emotional intelligence and leadership in one model—emotionally intelligent leadership (EIL). This important resource offers students a practical guide for developing their EIL capacities and emphasizes that leadership is a learnable skill that is based on developing healthy and effective relationships. Step by step, the authors outline the EIL model (consciousness of context, consciousness of self, and consciousness of others) and explore the twenty-one capacities that define the emotionally intelligent leader.
“For twenty-five years I have written about and taught leadership. The Leadership Challenge is one of the five best books I have ever read. I continually recommend it to others.”

—John C. Maxwell, founder, The INJOY Group, and author, The 21 Irrefutable Laws of Leadership